# Paulo Fernandez

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North York, Ontario, M3N   2L5

## EDUCATION

**Information Technology Business Analysis**                    Jan 2023 - Apr 2024
Conestoga College • Kitchener, Ontario

**Javascript (MERN stack)**                    Aug 2021 - Nov 2021
Zuitt Coding Bootcamp • Quezon City

**Bachelor of Science in Business Administration Major in Marketing Management** Jun 2011 -
Jun 2015
University of Santo Tomas • Manila

## SKILLS

NodeJS | ExpressJS | ReactJS | MongoDB | HTML5 | CSS3 | Postman API Testing | Jira | Git |
Java | Springboot | PHP | Laravel | NoSQL | SQL | Tableau | PowerBI | MySQL | TailwindCSS |
Websocket | JSON | Python | Excel | Word | PowerPoint | Visio | Project | Frontend | Backend |
Fullstack Development

## WORK EXPERIENCE

**Applications Developer**                    May 2022 - Present
Telus International Philippines, Inc. • Pasig

- Ensuring cohesive experience across multiple devices.
- Developing scalable solutions with performance and security in mind.
- Optimizing database queries and manage data migrations, backups, and integration with back-end services.
- Designing and developing RESTful APIs for front-end and back-end communication.
- Using Git for version control and participate in collaborative development using tools like GitHub or GitLab.
- Working in an Agile environment with regular code reviews, pull requests, and team meetings to ensure code quality and progress.
- Maintaining, updating, and optimizing applications for improved speed, performance, and scalability.
- Documenting APIs and Components for other Developers.
- Incorporating Accessibility as part of development process.
- Performing unit and integration testing to ensure the quality of the code and resolve bugs and issues promptly.
- Automating builds, deployments, and testing processes to ensure consistent delivery.
- Working with designers to help them understand possible technical restrictions.
- Identifying problem areas in code & solutions.
- Collaborating with UI/UX designers, backend developers, project managers, and QA

engineers to deliver well-rounded solutions.

**Assistant Relationship Manager**                                    Jan 2017 - Apr 2022
Bank of China Ltd., Manila Branch • Taguig

- Served as the primary contact for day-to-day client inquiries regarding deposits, letters of credit, bills purchase, money market, FX, and corporate lending products.
- Conducted regular client meetings and calls to ensure high levels of customer satisfaction and identify cross-sell opportunities.
- Oversaw the maintenance of corporate client accounts, ensuring smooth transaction processing for deposits, loans, letters of credit, and other financial products.
- Assisted in monitoring client account performance, ensuring compliance with financial agreements and addressing any discrepancies or issues.
- Supported clients in managing their liquidity by providing insights into deposit products, money market instruments, and short-term cash management solutions.
- Monitored LC issuance, amendments, payments, and the related risk exposures
- Provided market updates, insights, and forecasts to clients regarding interest rates, exchange rates, and liquidity conditions.
- Assisted in the preparation of corporate loan applications, ensuring all required financial documents, credit analysis, and due diligence are completed.
- Assisted with the onboarding of new corporate clients, ensuring compliance with Know Your Customer (KYC) and Anti-Money Laundering (AML) regulations.
- Identifed opportunities to cross-sell financial products and services, including loans, FX, trade finance, and cash management solutions.
- Prepared regular reports on client portfolios, transaction volumes, and pipeline opportunities for review by senior relationship managers and department heads.

**Marketing Assistant**                                               Aug 2015 - Dec 2016
China Banking Corporation • Makati

- Assisted in managing and maintaining relationships with corporate clients by providing support for their financial needs, including deposits, loans, and trade finance products.
- Served as the main point of contact for routine inquiries, updates, and account maintenance, ensuring a high level of service and satisfaction.
- Assisted Relationship Managers in preparing loan proposals, gathering necessary documentation such as financial statements, and performing preliminary assessments of client eligibility for corporate loans.
- Prepared loan documentation, monitor loan disbursements, and manage repayment schedules to ensure compliance with agreed-upon terms.
- Assisted in the structuring and processing of letters of credit for corporate clients to facilitate their trade finance requirements.
- Prepared client reports, including loan performance, transaction summaries, and trade finance activities, for internal and external stakeholders.
- Supported marketing efforts by assisting with the development of proposals and presentations for potential clients, focusing on corporate lending, trade finance, and other banking services.

## AWARDS AND HONOURS

**Graduate with Distinction**                                                      2024

Awarded for an outstanding performance in the program (Information Technology Business Analysis). Award indicates an attained overall average of 80%-89% in all courses of the program.

## PROJECTS

**Fullstack E-Commerce Website Application**
- Created with MongoDB (Mongoose), ExpressJS, ReactJS, and NodeJS Tech stack. It is a fully functioning website application for e-commerce car exchange
- Link: https://exotic.vercel.app/

**Frontend E-commerce Website Prototype**
- Created with ReactJS and CSS, it is a frontend website application for e-commerce.
- Link: https://blackmarket-app.vercel.app/

**Fullstack Chat Application**
- Created with MongoDB (Mongoose), ExpressJS, ReactJS, NodeJS, TailwindCSS (DaisyUI), and SocketIO, it is a fully functioning chat application with real-time chat messaging update feature.
- Link: https://chat-app-4qpk.onrender.com/login